



**Overview** - A versatile, solutions-oriented property management professional with meaningful successes in every position he has held, Michael's broad and varied experiences give him a unique perspective and a thorough understanding of the challenges and opportunities faced by owners, developers and retail and office tenants.

In his career, Michael has *built property management departments from the ground up* for two companies, reorganized two property management divisions, been *responsible for property and asset management divisions and directly managed the operations, security, training, leasing, marketing, and community relations* for various properties throughout the country. He has managed lifestyle, luxury and town centers, downtown multi-use centers, Class A & B office towers, super-regional, regional and community shopping centers including such prestigious properties as The Shops Buckhead Atlanta, Easton Town Center, Atlantic Station,

Fairfax Corner, Meidinger Tower and Minneapolis City Center.

*"Michael began immediately to have a positive impact on our organization where he brought to bear experiences and insights that improved our annual budget cycle, financial reporting methods and management structure."*

**Paul Weinschenk, President, Retail Division, The Peterson Companies**

### Skill Sets & Abilities

- Reporting and analytical proficiencies
- Creative approach and solutions
- Written & verbal communication
- Microsoft Word and Excel
- Budgeting & expense management
- Team development

These abilities, coupled with a creative flair, enable him to apply new and unique tactics in providing solutions to problems.

*"Michael set the high standard for the Property Management Division. He has an incredible eye for detail and is an excellent mentor. He taught me the Owners' vision for their "Class A environment that provided the best customer experience." Melanie Kallies, Property Manager, Steiner + Associates*

*"What impresses me most . . . is his ability to strategically position the organization with scalable platforms and programs that allow smooth growth within the organization . . . to clearly establish the goals and expectations . . . and provide the vision and resources to realize these goals." Todd Falduti, Regional Manager, Jamestown Properties*

### Awards

- **Jones Lang LaSalle**
  - Exceptional Client Service
  - Award for Property Team Excellence
  - Award for Greatest Impact
- **Compass Retail**
  - General Manager of the Year Award
  - Outstanding Achievement Award for Cost Reduction
  - Outstanding Achievement Award for Security

### Selected Accomplishments:

- Effectively transitioned/absorbed the management of 17 properties - totaling 3.3 million square feet into an existing portfolio increasing it from 4.4 million to 7.7 million square feet with concurrent management fee increases from \$2.1 million to \$5.3 million - over a 14-month period.
- Established an effective property management division for two companies and reorganized two others with the hiring of experienced staffs, establishing regional management teams and implementing standards in reporting, policies and procedures and property management.
- Increased parking revenues by \$1.2 million while concurrently reducing parking and shuttle expenses by \$450,000.
- Successfully resolved client/owner dissatisfaction and significantly improved the credibility of the management company by assessing and correcting staff, marketing and operational problems.

### Work Experience and Positions

- President & Managing Director – Diamantides & Associates
- General Manager – OliverMcMillan
- Director of Property Management – Jamestown Properties
- Director, Property & Asset Management, The Peterson Companies
- Vice President, Property Management, Jones Lang LaSalle
- Sr. Vice President, Property Management, Premier Properties USA
- Director, Property Management, Steiner + Associates
- Sr. General Manager, Jones Lang La Salle Partners
- Sr. General Manager, Compass Retail
- General Manager, General Growth
- General Manager, Oxford Properties
- Marketing Manager, Homart Development Company

### Education- 1976 University of Akron

Bachelor of Science, Biology;

Bachelor of Education, Secondary Education

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